



Lenny Johnson is the President of U.S. Veterans & Construction Management, formerly L&D Johnson Plumbing and Heating, Inc., located on Niagara Street in Buffalo, NY 14213. The company was established in 1999, with an initial investment of \$7500, to do residential plumbing and heating providing residents with 24 hour emergency service. After about 5 years in business Lenny was able to procure bonding and compete for larger commercial jobs in Buffalo.

In 2003 Lenny signed up for the Small Business Administration's 8 (a) program, which helps small businesses obtain contracts with the government. His first contract was for \$25,000.00 and after successful completion more government jobs were procured. We currently have many contracts with The Veteran's administration throughout New York State.

Lenny Johnson graduated from the MWE Allstate Minority and Women's Emerging Entrepreneurs program and was awarded 3rd place Protégé. The 2nd year in the program he was enrolled in the CEL CORE program. Lenny graduated in June 2009 from the University Buffalo Center for Entrepreneurial Leadership, gaining the leadership and skills needed to take the company to the next level. Lenny is now a participant of the UB Alumni, and is participating in the 2010 Advanced CEL Program.

Lenny is the President, and very active member of the WNY Plumbing and Mechanical Contractors Association, trying to guide the company with growing new trends and keeping up to date with current issues.

Lenny is on the Board of Plumbers for the City of Buffalo and also holds several Master Plumbers Licenses including Buffalo, Amherst, Clarence, Hamburg and Kenmore.

Lenny was presented with the Region II Regional Minority Small Business Person of the year award from the Small Business Administration in Washington, D.C. in August of 2009, and was honored with a reception at the White House.

The company was also awarded the 2009 Amherst Chamber of Commerce Award for Excellence in Entrepreneurship.